



Analytical
Technology
& Control
Limited

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JOB DESCRIPTION FOR INTERNATIONAL SALES MANAGER

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The Company

ATAC is a young, dynamic manufacturing company specialising in providing process analytical instrumentation to the worldwide process industries. Our main markets are the oil and gas sectors worldwide, with particular emphasis on the refinery business. To ensure proper installation of our analysers, we also design and manufacture sample systems and analyser shelters.

Our manufacturing facility is located in Market Lavington Wiltshire, and our Head Office in Warlingham Surrey.

For further information on our company and products please visit our web site at www.atacuk.com.

The Job

The successful applicant could be a graduate instrument engineer with a particular interest in process analysers, possibly a graduate in a scientific discipline with analytical experience, or a seasoned professional with relevant background experience. Although full product training will be given, we place a high value on self-motivation, communication skills and the ability to provide a high degree of customer satisfaction.

The territory to be covered is the Middle East, working through our network of Distributors, and concentrating primarily on the refinery and petro-chemical plants, and on the engineering contractors and systems integrators in the territory.

The position could either be home based, or based in Market Lavington, Wiltshire

The Package

We offer an attractive remuneration package between £35,000-50,000 per year, including basic salary and an incentive scheme, depending on qualifications and experience. A company car will be provided, along with all the benefits associated with a successful company.

Please advise in writing, enclosing a full CV and current salary to Nick Farrow, ATAC House, The Green, Warlingham Surrey CR6 9NA (www.nickf@atacuk.com)