



The precision
behind the process

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JOB DESCRIPTION FOR UK SALES MANAGER

The Company

ATAC is a young, dynamic manufacturing company specialising in providing process analytical instrumentation to the worldwide process industries. Our main markets are the oil and gas sectors, with particular emphasis on the refinery business and with significant potential to sell to this market via Engineering Contractors. In order to facilitate installation of our analysers, we also design and manufacture sample conditioning systems and analyser shelters.

Our manufacturing facility is located in Market Lavington, Wiltshire.

For further information on our company and products please visit our web site at www.atacgroup.com.

The Position

The successful applicant could either be a graduate or equivalent instrument engineer with a particular interest in process analysers, a graduate or equivalent in a scientific discipline with analytical experience, or a seasoned professional with relevant background experience.

Although full product training will be given, we place a high value on self-motivation, communication skills and the ability to provide a high degree of customer satisfaction.

The territory covered is the UK, concentrating primarily on Refining/ Petrochemical plants and on the Engineering Contractors.

The successful applicant will proactively seek new business in the UK to achieve yearly targets through the following up of sales enquiries, arranging customer visits and managing existing customers accounts.

The Package

We offer an attractive remuneration package consisting of a basic salary plus an incentive scheme. A company car will be provided, along with all the benefits associated with employment with a successful company.

Please apply in writing, enclosing a full CV and current salary to Jim Gough at jim.gough@atacgroup.com